Mark C. Mao, CA Bar No. 236165
Beko Reblitz-Richardson, CA Bar No. 238027
Erika Nyborg-Burch (admitted *pro hac vice*)
BOIES SCHILLER FLEXNER LLP
44 Montgomery St., 41st Floor
San Francisco, CA 94104
Tel.: (415) 293-6800
mmao@bsfllp.com
brichardson@bsfllp.com
enyborg-burch@bsfllp.com

James Lee (admitted *pro hac vice*)
Rossana Baeza (admitted *pro hac vice*)
BOIES SCHILLER FLEXNER LLP
100 SE 2nd St., 28th Floor
Miami, FL 33131
Tel.: (305) 539-8400
jlee@bsfllp.com
rbaeza@bsfllp.com

Amanda K. Bonn, CA Bar No. 270891
SUSMAN GODFREY L.L.P
1900 Avenue of the Stars, Suite 1400
Los Angeles, CA 90067
Tel: (310) 789-3100
Fax: (310) 789-3150
abonn@susmangodfrey.com

William Christopher Carmody
(admitted *pro hac vice*)
Shawn J. Rabin (admitted *pro hac vice*)
Steven M. Shepard (admitted *pro hac vice*)
Alexander Frawley (admitted *pro hac vice*)
SUSMAN GODFREY L.L.P.
1301 Avenue of the Americas,
32nd Floor
New York, NY 10019
Tel.: (212) 336-8330
bcarmody@susmangodfrey.com
srabin@susmangodfrey.com
sshepard@susmangodfrey.com
afrawley@susmangodfrey.com

John A. Yanchunis (admitted *pro hac vice*)
Ryan J. McGee (admitted *pro hac vice*)
MORGAN & MORGAN
201 N. Franklin Street, 7th Floor
Tampa, FL 33602
Tel.: (813) 223-5505
jyanchunis@forthepeople.com
mram@forthepeople.com
rmcgee@forthepeople.com

Michael F. Ram, CA Bar No. 104805
MORGAN & MORGAN
711 Van Ness Ave, Suite 500
San Francisco, CA 94102
Tel: (415) 358-6913
mram@forthepeople.com

Attorneys for Plaintiffs

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

CHASOM BROWN, WILLIAM BYATT, JEREMY DAVIS, CHRISTOPHER CASTILLO, and MONIQUE TRUJILLO individually and on behalf of all similarly situated,

Plaintiffs,

vs.

GOOGLE LLC,

Defendant.

Case No.: 5:20-cv-03664-YGR-SVK

PLAINTIFFS' MOTION FOR LEAVE TO AMEND COMPLAINT (R. CIV. P. 15(a))

The Honorable Yvonne Gonzalez Rogers
Courtroom 1 - 4th Floor
Date: March 15, 2022
Time: 2:00 p.m.

Redacted Version of Document Sought to be Sealed

NOTICE OF MOTION AND

MOTION SEEKING LEAVE TO AMEND COMPLAINT

PLEASE TAKE NOTICE that on March 15, 2022, at 2:00 p.m., or as soon thereafter as the matter may be heard, the undersigned will appear before the Honorable Yvonne Gonzalez Rogers of the United States District Court for the Northern District of California at the Oakland Courthouse, Courtroom 1, 1301 Clay Street, Oakland, CA 94612. Plaintiffs will and hereby do move the Court for an order pursuant to Rule 15(a) of the Federal Rules of Civil Procedure granting Plaintiffs leave to file their proposed Third Amended Complaint. This Motion is based upon this Notice and Motion, the following Memorandum of Points and Authorities, the Declaration of Mark C. Mao, other materials in the record, argument of counsel, and such other matters as the Court may consider.

ISSUE PRESENTED

Whether Plaintiffs should be granted leave to file their proposed Third Amended Complaint?

RELIEF REQUESTED

Plaintiffs respectfully request an Order providing that Plaintiffs may file their proposed Third Amended Complaint, attached as Exhibit A to the concurrently filed Declaration of Mark C. Mao.

Dated: February 3, 2022

SUSMAN GODFREY L.L.P.

By: */s/ Amanda Bonn*
Amanda Bonn (CA Bar No. 270891)

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INTRODUCTION

Plaintiffs seek leave to amend their Complaint to adjust their class definitions to the evidence Google has produced. The core of this case remains the same: Google's unlawful collection and use of private browsing data by way of Google code embedded within non-Google websites. Judge Koh has twice validated Plaintiffs' theory, denying two separate motions to dismiss. Based on numerous uniform Google disclosures, "Plaintiffs could have reasonably assumed that Google would not receive their data while they were in private browsing mode." Dkt. 113 (Order denying MTD FAC) at 36; *see also* Dkt. 363 (Order Denying MTD SAC).

Discovery substantiates the claims. [redacted] (Ex.[1] 1, GOOG-BRWN-00630517), [redacted] (Ex. 2, GOOG-BRWN-00441285 at -86), [redacted] (Ex. 3, GOOG-BRWN-00475063 at -65), a [redacted] (Ex. 4, GOOG-CABR-03827263 at -63), and "not truly private" [redacted]

[1] "Ex." refers to the exhibits attached to the Declaration of Mark Mao, concurrently filed herewith.

[redacted]

[redacted]

Plaintiffs now seek leave to amend their class definitions as follows:

> Class 1 – All ~~Android device owners~~ Chrome browser users with a Google account who accessed a non-Google website containing Google ~~Analytics or Ad Manager~~ tracking or advertising code using such a ~~device~~ browser, and who were (a) in "~~private browsing~~ Incognito mode" on that ~~device's~~ browser and (b) were not logged into their Google account on that ~~device's~~ browser, but whose communications, including identifying information and online browsing history, Google nevertheless intercepted, received, or collected from June 1, 2016 through the present (the "Class Period").
>
> Class 2 – All ~~individuals~~ non-Chrome browser users with a Google account who accessed a non-Google website containing Google ~~Analytics or Ad Manager~~ tracking or advertising code using any ~~non-Android device~~ such browser, and who were (a) in "private browsing mode" on that ~~device's~~ browser, and (b) were not logged into their Google account on that ~~device's~~ browser, but whose communications, including identifying information and online browsing history, Google nevertheless intercepted, received, or collected from June 1, 2016 through the present (the "Class Period").

While the SAC mentions Google Analytics and Ad Manager in the proposed class definitions, the allegations in the Complaint have never been limited to those two Google services. Rather, the Complaint alleges that Google uses various mechanisms to collect users' private browsing information. As summarized by Judge Koh:

> Plaintiffs allege that Google collects data from them while they are in private browsing mode "***through means that include*** Google Analytics, Google 'fingerprinting' techniques, concurrent Google applications and processes on a consumer's device, and Google's Ad Manager." According to Plaintiffs, "[m]ore than 70% of all online publishers (websites) use one or more of these Google services."

Dkt. 113 at 2 (quoting FAC, Dkt. 68 ¶ 8) (emphasis added). [redacted] With this amendment, Plaintiffs seek to conform their class definitions to this discovery, [redacted].

Leave to amend the class definition is warranted because Google cannot meet its burden to establish any of the *Foman* factors: "undue delay, bad faith or dilatory motive, futility of amendment, and prejudice to the opposing party." *Meaux v. Nw. Airlines, Inc.*, 2006 WL 8459606,

at *1 (N.D. Cal. July 17, 2006) (citing *Foman v. Davis*, 371 U.S. 178, 182 (1962)). The Second Amended Complaint was filed last April—when discovery was in its infancy. Dkt. 136-1. Google only this month answered that complaint (following the Court's December denial of its motion to dismiss), which makes this Plaintiffs' first opportunity to conform the class definitions to the evidence. Google cannot establish that Plaintiffs seek this amendment in bad faith, nor that amendment will be futile, particularly because their theory of the case remains the one this Court has (twice) affirmed. And since this amendment simply conforms the class definition to discovery Google itself provided, there is no prejudice (the most significant factor). *See Eminence Cap., LLC v. Aspeon, Inc.*, 316 F.3d 1048, 1052 (9th Cir. 2003). Moreover, Plaintiffs do not seek to extend the case deadlines nor serve new discovery on the basis of this amendment. The amendment is simply guided by "the underlying purpose of Rule 15 . . . to facilitate decision on the merits, rather than on the pleadings or technicalities." *Lopez v. Smith*, 203 F.3d 1122, 1128 (9th Cir. 2000). Google's liability and damages should correspond with the evidence that discovery has yielded.

BACKGROUND

I. Google promised Plaintiffs that it would not collect their private browsing data, but Google still collected the data

Plaintiffs are Google account holders who chose to use private browsing modes, including Google's Chrome Incognito mode, based on Google's promises about private browsing. SAC ¶ 3. Google assured users that they were "in control of what information [they] share with Google" and that they could adjust their privacy settings "across [Google's] services" to "control what [Google] collect[s] and how [their] information is used." SAC ¶¶ 2, 42. To exercise this "control," Google invited users to "browse the web privately," including through Google's Incognito mode. SAC ¶ 42. When users selected Incognito mode in Google's Chrome browser, they were automatically taken to a Google pop-up "Splash Screen" disclosure which further assured that "Chrome won't save the following information: [y]our browsing history…[c]ookies and site data." SAC ¶ 52.

In breach of these promises, Google continued collecting users' private browsing communications with non-Google websites by way of Google tracking and advertising code

embedded within those websites. SAC ¶¶ 5, 8, 102, 120, 122. The information sent to Google shows the precise content the user is asking a website to display, as well as a referrer header containing the URL information of what the user has been viewing and requesting from other websites. SAC ¶¶ 5, 63. Google admits that it intercepts and collects this data even when Plaintiffs are in a private browsing mode. Dkt. 164 (Google's MTD SAC) at 1-2.

Google collects and uses private browsing data because it is very valuable. A number of platforms allow consumers to monetize their browsing data, and Google would have to pay for this data but for Google's improper collection of it. SAC ¶¶ 135, 138. Google's conduct is particularly egregious because users' private browsing activity reveals sexual interests, political views, and other deeply sensitive, private information. SAC ¶ 162. Google uses that sensitive data to provide targeted advertisements to users and to charge advertisers and websites more for Google's services—thus generating billions of dollars in illicit profits. SAC ¶¶ 1, 115-16.

II. The Court denies both of Google's motions to dismiss

Google tried and failed to dismiss Plaintiffs' First Amended Complaint, which included claims under the (1) Federal Wiretap Act, 18 U.S.C. §§ 2510, et seq.; (2) the California Invasion of Privacy Act (CIPA), Cal. Penal Code §§ 631 & 632; (3) the Comprehensive Computer Data Access and Fraud Act ("CDAFA"), Cal. Penal Code §§ 502 et seq.; (4) Invasion of Privacy under the California Constitution; and (5) Intrusion Upon Seclusion under California law. *See* Dkt. 68. Google principally "contend[ed] that users expressly consented to Google's alleged data collection while they were in private browsing mode," arguing that portions of "Google's Privacy Policy disclosed that Google would receive the data from its third-party services [that Google provides to websites]." Dkt 113 (Order Denying MTD FAC) at 15.

This Court disagreed, holding that the general provision on which Google relied "never mentions private browsing mode," much less "disclose[s] Google's alleged data collection while Plaintiffs were in private browsing mode." *Id.* at 15-16. To the contrary, in the Google Privacy Policy and elsewhere, "Google's representations regarding private browsing present private browsing as a way that users can manage their privacy and omit Google as an entity that can view

users' activity while in private browsing mode." *Id.* at 16. For example, the Privacy Policy promised that private browsing (including Incognito) prevents Google from collecting the data Google typically collects by way of the services that Google provides to websites:

> "You can use our services in a variety of ways to manage your privacy. For example, . . . You can . . . choose to browse the web privately using Chrome in Incognito mode. And across our services, you can adjust your privacy settings to control what we collect and how your information is used." Google's Privacy Policy makes clear that "Our services include . . . Products that are integrated into third-party apps and sites, like ads . . . ."

Id. at 19 (quoting Google's Privacy Policy) (alterations in original). "[I]n reality, private browsing does not permit [users] to manage their privacy or control what Google collects because Google collects this information even when they use private browsing mode." *Id.*

In addition to the Privacy Policy, this Court also relied on the Incognito Splash Screen (which is automatically displayed to users at the beginning of every Incognito session), Google's "Search & browse privately" webpage, and Google's Chrome Privacy Notice, holding that "a reasonable internet user could read ***each of*** these statements as representing that 'private browsing mode' prevents Google from collecting users' data." Dkt. 363 (Order Denying MTD SAC) at 21 (summarizing Order Denying MTD FAC) (emphasis added). For example, "Although the Splash Screen states that websites may be able to see a user's activity, the Splash Screen does not state that Google sees a user's activity. Based on the omission of Google from the list of entities that can see a user's activity, a user might have reasonably concluded that Google would not see his or her activity." Dkt. 113 (MTD FAC Order) at 17. Similarly, by promising that "Now you can browse privately, *and* other people who use this device won't see your activity," the Splash Screen represents that "Incognito mode provided privacy from Google and privacy from other people who use the same device." *Id.* at 18 (emphasis in original). Based on these and other uniform Google disclosures, "Plaintiffs could have reasonably assumed that Google would not receive their data while they were in private browsing mode." *Id.* at 36.

Plaintiffs then filed a Second Amended Complaint (Dkt. 136-1), adding breach of contract and UCL claims. Those two claims rely on the same conduct and Google promises that this Court

considered when it denied Google's first motion to dismiss. Google consented to Plaintiffs' amendment, Dkt. 136, and ultimately filed another motion to dismiss, seeking to dismiss only the two new claims. Dkt. 164. For the contract claim, Google effectively sought reconsideration of this Court's prior ruling, arguing that—at worst—it had failed to disclose that Google "is among the entities that may receive private browsing data," and that an "alleged failure to disclose a practice cannot give rise to contract liability." Dkt. 164 (MTD) at 9.

This Court ***again*** disagreed with Google, holding that "[a] reasonable user could read the contract as promising that 'private browsing mode' would prevent Google from collecting users' data." Dkt. 363 at 19. "A reasonable user could conclude that Google's repeated affirmative assertions that 'private browsing mode' provides internet users with 'privacy' and 'control' were meant to emphasize to users that Google would provide users with the maximum amount of data privacy." *Id.* at 21-22. This Court also explained that "the contract must be interpreted objectively" and that "the objective meaning of a contract is determined by reading the contract 'from the perspective of a reasonable [Google] user.' By offering an interpretation about what Plaintiffs 'reasonably expected,' Plaintiffs provide that perspective." *Id.* at 23.

This Court also sustained the UCL claim, holding that Plaintiffs "plausibly alleged that Google's data collection practice caused Plaintiffs to lose 'money or property.'" *Id.* at 24. "[B]ecause Google previously has paid individuals for browsing histories, it is plausible that, had Plaintiffs been aware of Google's data collection, they would have demanded payment for their data." *Id.* at 26. And "because there are several browsers and platforms willing to pay individuals for data, it is plausible that Plaintiffs will decide to sell their data at some point." *Id.*

III. Discovery has proven that Google intentionally chose profits over privacy, ignoring [redacted] of Incognito

Though discovery, Plaintiffs have obtained internal Google documents acknowledging [redacted] concerning Incognito and other private browsing modes. Google was aware of but never fixed what its own employees referred to internally as [redacted]

- [redacted] (Ex. 11, GOOG-BRWN-00393432), [redacted]

[redacted] (Ex. 12, GOOG-CABR-03750737 at -55) [redacted] (Ex. 13, GOOG-CABR-04981563 at -67). [redacted] Ex. 14, GOOG-BRWN-00806426.

- [redacted] (Ex. 9, GOOG-BRWN-00140297 at -299, -302). [redacted] (Ex. 15, GOOG-BRWN-00804212) [redacted] (Ex. 4, GOOG-CABR-03827263 at -63). [redacted] Ex. 16, GOOG-CABR-03923580 at -81.
- [redacted] Ex. 17, GOOG-BRWN-00153850.C at -55.C, -56.C. Google employees prepared a document for Google CEO Sundar Pichai regarding "known misconceptions about protections Incognito mode provides" where they warned Mr. Pichai "Do not use the words private, confidential, anonymous, off-the-record when describing benefits of Incognito mode." Ex. 18, GOOG-BRWN-00048967.C at -68.C.
- In 2021, after this lawsuit was filed, [redacted] that Incognito was "not truly private, thus requiring really fuzzy, hedging language that is almost more damaging." Ex. 5, GOOG-BRWN-00406065 at -67. [redacted] Ex. 19, GOOG-CABR-04668451. [redacted] (Ex. 20, GOOG-CABR-04739841 at -41), but Google never made those changes.

Instead of fixing the Incognito Problem, Google CEO Sundar Pichai chose not to. Mr. Pichai led the team that launched Incognito in 2008, which knew then that "[p]eople didn't understand Incognito." Ex. 21, GOOG-BRWN-00409986 at -87. Similarly, a 2015 "Perceptions of Google Chrome Incognito" report [redacted] Ex. 22, GOOG-BRWN-00477510 at -11, -14. Informed of "known misconceptions" regarding Incognito (Ex. 18, GOOG-BRWN-00048967.C at -68.C), Mr. Pichai decided in 2019 that he did not want to "put incognito under the spotlight" (Ex. 23, GOOG-

BRWN-00388293 at -93). [redacted] (Ex. 24, GOOG-CABR-05126022 at -23) [redacted] (Ex. 25, GOOG-CABR-05269357.R at -79.R), that concept was never launched, and Google continued collecting users' private browsing information. [redacted]

Ex. 26, GOOG-CABR-05756666 at -84.

[redacted] Ex. 27, GOOG-BRWN-00394965). [redacted] Ex. 28, GOOG-CABR-04967959 at -59. [redacted] Ex. 29, GOOG-BRWN-00750077. [redacted]

[redacted]

[redacted] Ex. 30, GOOG-BRWN-00601022. [redacted]

[redacted] *E.g.*, Ex. 31, GOOG-BRWN-00529122 at -22 [redacted]

[redacted]

[redacted] Plaintiffs' allegations that Google's illicit tracking impacts millions of Americans.

[redacted]

[redacted]

[redacted]

[redacted]

[redacted]

[redacted]

[redacted] (Ex. 10, GOOG-CABR-04324934 at -35). [redacted]

[redacted]

[redacted]

[redacted]

[redacted]

[redacted]—

Ex. 32, Kleber Tr. 34:17-35:1—[redacted]

[redacted]

[redacted]

[redacted] *Id.* 35:4-8.

[redacted]

[redacted]

[redacted]

[redacted]

[redacted] Ex. 33, Schuh Tr. 146:21-147:6; *see also* Ex. 34, GOOG-BRWN-00397243 at -44 [redacted]

[redacted] Ex. 35, GOOG-CABR-04588763 at -78. [redacted] Ex. 10, GOOG-CABR-0432934 at -37, -39, -40. [redacted] Ex. 36, GOOG-BRWN-00490767 at -72, [redacted] *See* Ex. 32 Kleber Tr. 175:20-177:2.[2] [redacted] Ex. 37, GOOG-CABR-04787255 at -91. [redacted] *Id.* [redacted] Plaintiffs' allegations that Google reaps billions in illicit profits from its collection and use of private browsing information. SAC ¶¶ 1, 113-38.

IV. Proposed Amendment

Plaintiffs now seek leave to amend only their proposed class definitions:

[redacted] Ex. 32, Kleber Tr. 176:1-3. [redacted] cookies.

> Class 1 – All ~~Android device owners~~ Chrome browser users with a Google account who accessed a non-Google website containing Google ~~Analytics or Ad Manager~~ tracking or advertising code using such a ~~device~~ browser, and who were (a) in "~~private browsing~~ Incognito mode" on that ~~device's~~ browser and (b) were not logged into their Google account on that ~~device's~~ browser, but whose communications, including identifying information and online browsing history, Google nevertheless intercepted, received, or collected from June 1, 2016 through the present (the "Class Period").
>
> Class 2 – All ~~individuals~~ non-Chrome browser users with a Google account who accessed a non-Google website containing Google ~~Analytics or Ad Manager~~ tracking or advertising code using any ~~non-Android device~~ such browser, and who were (a) in "private browsing mode" on that ~~device's~~ browser, and (b) were not logged into their Google account on that ~~device's~~ browser, but whose communications, including identifying information and online browsing history, Google nevertheless intercepted, received, or collected from June 1, 2016 through the present (the "Class Period").

There are two changes reflected above. First, rather than divide the classes between Android owners and non-Android owners, the classes are now divided between Chrome Incognito users and users of other private browsing modes. This change does not alter the scope of the case at all—it merely adjusts how class members are categorized between the two classes (by browser as opposed to device).

The second change conforms the class definitions to what Plaintiffs have learned in discovery about [redacted]. While the current class definitions mention two such Google services (Analytics and Ad Manager), the Complaint has always alleged that Google uses numerous additional mechanisms to collect private browsing information:

- Google intercepts and collects this data by causing the user's web browsing software to run ***Google software scripts*** (bits of code) that replicate and send the data to Google servers in California. SAC ¶ 5 (emphasis added).
- Google accomplishes its surreptitious interception and data collection through means ***that include*** Google Analytics, Google "fingerprinting" techniques, concurrent Google applications and processes on a consumer's device, and Google's Ad Manager. SAC ¶ 8 (emphasis added).
- Google also authorizes Websites to place ***digital pixels*** ('Google Approved Pixels') embedded within the Websites' code. SAC ¶ 102 (emphasis added).
- Google secretly plants ***numerous tracking mechanisms*** on users' computers and web browsers, which allow Google to track users' browsing histories and correlate them

with user, device, and browser IDs, rendering ineffective users' efforts to prevent access to their data. SAC ¶ 122 (emphasis added).

[redacted]

For example, [redacted]

[redacted]

[redacted]. *See* Ex. 10, GOOG-CABR-04324934 at -35.

[redacted]

[redacted]

[redacted] Ex. 38, GOOG-CABR-03738741 at -41. [redacted]

[redacted]

[redacted]

[redacted]

[redacted]

[redacted] Ex. 39, GOOG-CABR-00903677 at -77 (emphasis added). [redacted]

[redacted]

[redacted]

[redacted]

[redacted] *See* Ex. 10, GOOG-CABR-04324934 at -35:

Ex. 39, GOOG-CABR-00903677 at -77 Google collects and joins all of this data notwithstanding its promises that private browsing mode (including Incognito mode) prevents Google from collecting the data it typically collects by way of the services it provides to websites.

[redacted] Ex. 40, GOOG-CABR-00547295 at -95. Another document describes [redacted]

Ex. 41, GOOG-CABR-04076770 at -75.

As another example of a Google tracking technology, Google collects information about private browsing users' visits to non-Google websites by way of AdSense, which is a service for publisher websites, similar to Google Ad Manager. Ad Manager and AdSense are each Google services that generate targeted advertisements to be displayed on non-Google websites. SAC ¶ 118. Plaintiffs initially specified only Google Ad Manager in their class definition because [redacted] *See* Ex. 42, GOOG-CABR-00543864 at -923. Now, Google appears to take the position that AdSense is somehow not part of the case. Mao Decl. ¶ 10. But Plaintiffs recently served an interrogatory asking Google to explain any differences between AdSense and Ad Manager with respect to how the embedded Google

code cause users' browsers to send copies of users' communications to Google. [redacted]

[redacted]

Ex. 43, Google's Resp. to Interrogatory No. 30.

[redacted]

ARGUMENT

I. Legal Standard

"The court should freely give leave [to amend] when justice so requires." Fed. R. Civ. P. 15(a)(2). "The Supreme Court has stated that 'this mandate is to be heeded.'" *Lopez v. Smith*, 203 F.3d 1122, 1130 (9th Cir. 2000) (quoting *Foman v. Davis*, 371 U.S. 178, 182 (1962)). Similarly, the Ninth Circuit has "repeatedly stressed that the court must remain guided by the underlying purpose of Rule 15 . . . to facilitate decision on the merits, rather than on the pleadings or technicalities." *Id.* at 1127 (alteration in original). "This leave policy is applied with extreme liberality." *Hughes v. S.A.W. Ent., Ltd.*, 2018 WL 6046461, at *1 (N.D. Cal. Nov. 19, 2018).

"The Supreme Court has identified four factors relevant to whether a motion for leave to amend should be denied: undue delay, bad faith or dilatory motive, futility of amendment, and prejudice to the opposing party." *Meaux v. Nw. Airlines, Inc.*, 2006 WL 8459606, at *1 (N.D. Cal. July 17, 2006) (citing *Foman*, 371 U.S. at 182). "As this circuit and others have held, it is the consideration of prejudice to the opposing party that carries the greatest weight." *Eminence Cap., LLC v. Aspeon, Inc.*, 316 F.3d 1048, 1052 (9th Cir. 2003) (citing *DCD Programs, Ltd. v. Leighton*, 833 F.2d 183, 185 (9th Cir. 1987)). "Absent prejudice, or a strong showing of any of the remaining

Foman factors, there exists a *presumption* under Rule 15(a) in favor of granting leave to amend." *Id.* (emphasis in original). As "[t]he non-moving party[, Google] bears the burden of demonstrating why leave to amend should not be granted." *Clayborne v. Chevron Corp.*, 2020 WL 11563087, at *1 (N.D. Cal. Dec. 2, 2020).

II. All four *Foman* factors favor granting leave to amend

Here, Google cannot meet its burden as to any of the *Foman* factors, particularly because Plaintiffs are not seeking to serve new discovery and because the crux of the case remains Google's collection and use of private browsing information collected by way of Google tracking and advertising code embedded within non-Google websites.

A. Prejudice

Leave to amend should be granted because the prejudice factor "carries the greatest weight," and Google cannot demonstrate any prejudice for several reasons. *Eminence Cap*, 316 F.3d at 1052. *First*, Plaintiffs' Complaint has always alleged that Google unlawfully collected third-party browsing data via a *variety* of tracking technologies that merely "include" Google Analytics and Ad Manager, among others. SAC ¶¶ 5, 8, 102, 120, 122. Plaintiffs have also long alleged that Google enhances and monetizes Google Search by way of information collected from private browsing users' visits to non-Google websites:

> Google market power in Search is entirely dependent on its ability to track what consumers are doing. The ***trackers that Google has across the internet*** not only tell Google where consumers go subsequent to searching on Google Search, the trackers allow Google to track what websites are popular and how often they are visited.

SAC ¶ 121 (emphasis added). This allegation is substantiated by Google's production of documents confirming its various methods of [redacted] and its [redacted]

[redacted]

Second, there is no prejudice when "[d]iscovery should not be substantially impacted." *Aguilar v. Boulder Brands*, Inc., 2014 WL 4352169, at *5 (S.D. Cal. Sept. 2, 2014). Plaintiffs have

no plans to propound additional discovery tied to this amendment. Mao Decl. ¶ 7. Plaintiffs have already served their RFPs, and Plaintiffs have already served their forty allotted interrogatories and their seventy-five allotted Requests for Admissions. *Id.*; *see also* Dkt. 298 (Order limiting ongoing discovery). Plaintiffs have already sought dates for all 20 of their permitted depositions, including by allotting three slots for 30(b)(6) depositions. Mao Decl. ¶ 7. And Plaintiffs will not seek an extension of the discovery deadlines on the basis of this amendment.[3]

Brand new discovery is unnecessary because, as before, "the focus remains on Defendant's [collection and use of private browsing data from non-Google websites] and their . . . representations" regarding private browsing. *Aguilar*, 2014 WL 4352169, at *5. Plaintiffs' "amendment relates to the same set of facts that were at issue in the original complaint, [and] will therefore not require voluminous discovery and will have little impact on the length of the judicial proceedings since no trial date had been set and motion practice is still ongoing." *Nangle v. Penske Logistics*, LLC, 2016 WL 9503736, at *4 (S.D. Cal. July 20, 2016) (granting leave to amend); *see also Unicolors, Inc. v. Kohl's, Inc.*, 2016 WL 9211658, at *2 (C.D. Cal. Aug. 23, 2016) (granting leave to amend because the proposed amendment "will not result in significant additional discovery, nor would it affect the scheduled trial date"). The crux of this case has always been Google's collection, storage, and use of private browsing information collected during users' visits to non-Google websites by way of embedded Google code. *See* SAC ¶ 62.

Google may argue that the amendment is prejudicial because Plaintiffs are seeking Rule 30(b)(6) testimony about its [redacted] and Ad Sense (in addition to Analytics and Ad Manager). To be sure, for the Rule 30(b)(6) deposition notices Plaintiffs served back in December, Plaintiffs are seeking testimony relating to AdSense, [redacted] Mao Decl. ¶ 8. That's not new. Plaintiffs have been seeking that same testimony since December 3, when they served their three Rule 30(b)(6) notices.

[3] To the extent a modification of the discovery deadlines becomes necessary, it will be for Google to complete its obligations with respect to already served discovery, including Rule 30(b)(6) depositions (for notices served on December 3) and the data productions being overseen by Special Master Brush—for which Google is already far behind its deadlines. Mao Decl. ¶ 7.

Id. Plaintiffs reasonably seek this testimony based on documents Google previously produced, [redacted]. Google has been resisting Plaintiffs' Rule 30(b)(6) topics on the grounds that its [redacted] and AdSense are irrelevant, as [redacted]. Mao Decl. ¶ 10.

[redacted] Google is not prejudiced by adjusting the class definition to reflect a fact it has long been aware of and that has already been the subject of extensive document discovery.

Third, that this amendment might increase liability—by referencing Google's tracking and advertising code in the class definition as opposed to merely Analytics and Ad Manager—provides no basis to deny leave. *See McCabe v. Six Continents Hotels, Inc.*, 2013 WL 12306494, at *1 (N.D. Cal. Oct. 10, 2013). In *McCabe*, the plaintiffs initially alleged that the "defendant unlawfully recorded, without consent or notice, calls to toll-free telephone numbers through which callers made reservations for Holiday Inn Hotels." *Id.* During discovery, "plaintiffs came to learn that toll-free reservation numbers associated with Six Continents Hotels' other hotel brands likely were routed to the same call centers as the numbers identified in the complaint." *Id.* Plaintiffs therefore sought leave to amend to "add allegations regarding the additional hotel brands." *Id.* at *2. The court granted leave, reasoning: "While the proposed amended complaint would cover a larger number of telephone numbers and hotel brands, it would be based on the same alleged unlawful practice—the unauthorized recording of telephone conversations." *Id.*

Here, as in *McCabe,* to the extent the amendment "would cover a larger number of [collections of private browsing information]," leave is warranted because the Complaint is still "based on the same alleged unlawful practice—the unauthorized" collection (and subsequent use) of private browsing communications collected during users' visits to non-Google websites. *Id.* This "proposed amendment does not raise a new legal or factual theory that would alter the nature of the action." *Id.* Plaintiffs have no plans to serve new discovery, nor to extend the case deadlines on the basis of this amendment. Plaintiffs will also be amending their initial disclosures and prior discovery responses to make them consistent with what they have learned in discovery. And if Google has any questions about the amendment, it is free to serve discovery. Plaintiffs now merely seek to amend their class definitions as they begin to prepare their motion for class certification. To deny leave in these circumstances would lead to a final judgment on "technicalities" rather than the merits—thereby flouting the "underlying purpose of Rule 15." *Lopez*, 203 F.3d at 1127.

B. Undue Delay

Nor can Google establish that Plaintiffs have delayed in seeking this amendment, much less unduly delayed. This is Plaintiffs' first opportunity to seek this amendment. Plaintiffs previously amended their complaint on April 14, 2021—right after the Court denied Google's motion to dismiss the First Amended Complaint. Dkt. 113; *See* Dkt. 136-1. At that point, discovery was just in its infancy. In fact, this Court had recently criticized Google for moving too slowly and delaying its production of non-public Google documents. *See* Dkt. 116 ("The Court is disappointed that Google has produced just 983 documents [since January 6, 2021], and all but one of those documents is publicly available."). Plaintiffs did not yet have the full collection of non-public Google documents that form the basis of this amendment. Mao Decl. ¶ 6.

When Google did finally begin producing documents in earnest (with a substantial completion date of October 6, 2021, Dkt. 242-1), [redacted] *Id.* [redacted]. In the meantime,

the parties were awaiting the Court's decision on Google's motion to dismiss the Second Amended Complaint's two new claims (breach of contract and UCL) (Dkt. 164). The Court denied that motion on December 22, 2021, Dkt. 363. Google then sought and received a ten-day extension on its deadline to file its Answer, which Google ultimately filed on January 14, 2022. Dkt. 387.

Around the same time—in December 2021—Google for the first time articulated its position that it would not produce a Rule 30(b)(6) witness concerning some of its tracking [redacted] technologies (such as AdSense) because it did not believe such technologies were within the scope of Plaintiffs' class definition. Mao Decl. ¶ 9. Google took this position, despite the fact that (1) Plaintiffs' Complaint has long alleged that Google used a variety of other tracking technologies; (2) the Court's orders on Google's motions to dismiss have also discussed examples of such other technologies; and (3) Google itself had been producing documents in discovery about such other technologies. Plaintiffs now promptly move to conform their proposed class definition to what they have learned in discovery since filing the previous complaint, at the first practical opportunity to do so in light of Google's substantial production of documents in the Fall of last year; the Court's recent resolution of Google's motion to dismiss the SAC (and Google's Answer); and Google's recent arguments concerning Plaintiffs' class definition.

Finally, even if Plaintiffs have delayed in seeking this amendment (and they have not), "delay, by itself, is insufficient to justify denial of leave to amend," *Aguilar*, 2014 WL 4352169, at *1, particularly when the amendment is triggered by information learned through discovery. "The volume and complexity of discovery in a case is an acceptable reason for delayed amendment." *Bowen v. Target Corp.*, 2019 WL 9240985, at *3 (C.D. Cal. Nov. 12, 2019).

C. Bad Faith

Plaintiffs do not seek to amend in bad faith. "Bad faith has been construed by the Ninth Circuit as an amendment sought with wrongful motive or a plaintiff merely . . . seeking to prolong the litigation by adding new but baseless legal theories." *Id.* at *5. To the contrary, Plaintiffs' amendment "can be fairly characterized as a clarification of the allegations. There is nothing deceptive about the scope of Plaintiff's revisions or how she describes the revisions." *Aguilar*,

2014 WL 4352169, at *4. Plaintiffs are simply clarifying that the class definition should not be limited to information tracked by Analytics and Ad Manager, as (1) the SAC alleged extensively that Google used a variety of tracking technologies and (2) discovery has confirmed as much.

D. Futility

Finally, Google cannot establish that amendment would be futile. This Court has twice affirmed Plaintiffs' theory of the case, namely, that Google promised that private browsing would prevent Google from collecting the data it typically collects by way of the services it provides to non-Google websites. In its initial motion to dismiss, Google argued that Plaintiffs consented to Google's collection of their private browsing information by agreeing to the Google Privacy Policy, which stated: "We collect information about the services that you use and when you use them, like when you . . . visit a website that uses our advertising services, or view and interact with our ads and content." Dkt. 82 at 5 (quoting Google Privacy Policy) (alteration in original) (internal quotation marks omitted). Google's argument tellingly did not rely on a disclosure unique to Google Analytics or Google Ad Manager. Google instead argued that it had generally disclosed that embedded Google tracking and advertising code collects information about users' visits to non-Google websites. This Court disagreed:

> Google argues that . . . Google's Privacy Policy disclosed that Google would receive the data ***from its third-party services***. However, Google's Privacy Policy does not disclose Google's alleged data collection while Plaintiffs were in private browsing mode. . . . In addition . . . , Google's representations regarding private browsing present private browsing as a way that users can manage their privacy and omit Google as an entity that can view users' activity while in private browsing mode.

Dkt. 113 (MTD FAC Order) at 15-16 (emphasis added). This holding applies with respect to any Google tracking or advertising code used to provide services to non-Google websites, including AdSense [redacted]. Moreover, amendment "would not be futile because the amendment relates to important concerns useful to the just disposition of this case." *Unicolors, Inc.*, 2016 WL 9211658, at *2. Google's damages should correspond with the evidence.

CONCLUSION

Plaintiffs respectfully request leave to file their proposed Third Amended Complaint.

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SUSMAN GODFREY L.L.P.

By */s/ Amanda Bonn*

Amanda Bonn (CA Bar No. 270891)
abonn@susmangodfrey.com
SUSMAN GODFREY L.L.P.
1900 Avenue of the Stars, Suite 1400
Los Angeles, CA 90067
Telephone: (310) 789-3100

Mark C. Mao (CA Bar No. 236165)
mmao@bsfllp.com
Beko Rebitz-Richardson (CA Bar No. 238027)
brichardson@bsfllp.com
Erika Nyborg-Burch (*pro hac vice*)
enyborg-burch@bsfllp.com
BOIES SCHILLER FLEXNER LLP
44 Montgomery Street, 41st Floor
San Francisco, CA 94104
Telephone: (415) 293 6858
Facsimile (415) 999 9695

James W. Lee (*pro hac vice*)
jlee@bsfllp.com
Rossana Baeza (*pro hac vice*)
rbaeza@bsfllp.com
BOIES SCHILLER FLEXNER LLP
100 SE 2nd Street, Suite 2800
Miami, FL 33130
Telephone: (305) 539-8400
Facsimile: (305) 539-1304

William Christopher Carmody (*pro hac vice*)
bcarmody@susmangodfrey.com
Shawn J. Rabin (*pro hac vice*)
srabin@susmangodfrey.com
Steven Shepard (*pro hac vice*)
sshepard@susmangodfrey.com
Alexander P. Frawley (*pro hac vice*)
afrawley@susmangodfrey.com
SUSMAN GODFREY L.L.P.
1301 Avenue of the Americas, 32nd Floor
New York, NY 10019
Telephone: (212) 336-8330

John A. Yanchunis (*pro hac vice*)

jyanchunis@forthepeople.com
Ryan J. McGee (*pro hac vice*)
rmcgee@forthepeople.com
MORGAN & MORGAN, P.A.
201 N Franklin Street, 7th Floor
Tampa, FL 33602
Telephone: (813) 223-5505
Facsimile: (813) 222-4736

Michael F. Ram, CA Bar No. 104805
MORGAN & MORGAN
711 Van Ness Ave, Suite 500
San Francisco, CA 94102
Tel: (415) 358-6913
mram@forthepeople.com

Attorneys for Plaintiffs